UNIVERSITY OF GUAM (A COMPONENT UNIT OF THE GOVERNMENT OF GUAM)

INDEPENDENT AUDITORS' REPORTS ON INTERNAL CONTROL AND ON COMPLIANCE

YEAR ENDED SEPTEMBER 30, 2016



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INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

The Board of Regents University of Guam:

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the University of Guam (the University) and its discretely presented component unit as of and for the year ended September 30, 2016, and the related notes to the financial statements, which collectively comprise the University's basic financial statements, and have issued our report thereon dated April 12, 2017. Our report included a modification because the UOG Endowment Foundation, a discretely presented component unit, is unable to determine updated carrying values of donated land of \$5,530,535 as of December 31, 2015.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the University's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the University's internal control. Accordingly, we do not express an opinion on the effectiveness of the University's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the University's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

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Purpose of this Report

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The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

April 12, 2017



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INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM; REPORT ON INTERNAL CONTROL OVER COMPLIANCE; AND REPORT ON THE SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS REQUIRED BY THE UNIFORM GUIDANCE

The Board of Regents University of Guam:

Report on Compliance for Each Major Federal Program

We have audited the University of Guam's (the University's) compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of the University's major federal programs for the year ended September 30, 2016. The University's major federal programs are identified in the summary of auditors' results section of the accompanying Schedule of Findings and Questioned Costs.

Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

Auditors' Responsibility

Our responsibility is to express an opinion on compliance for each of the University's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the University's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of the University's compliance.

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Opinion on Each Major Federal Program

In our opinion, the University complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended September 30, 2016.

Report on Internal Control Over Compliance

Management of the University is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the University's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the University's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, we identified a certain deficiency in internal control over compliance, as described in the accompanying Schedule of Findings and Questioned Costs as item 2016-001, that we consider to be a significant deficiency.

The University's response to the internal control over compliance findings identified in our audit is described in the accompanying Schedule of Findings and Questioned Costs. The University's response was not subjected to the auditing procedures applied in the audit of compliance and, accordingly, we express no opinion on the response.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

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Report on Schedule of Expenditures of Federal Awards Required by the Uniform Guidance

We have audited the financial statements of the University of Guam and its discretely presented component unit as of and for the year ended September 30, 2016, which collectively comprise the University's basic financial statements, and have issued our report thereon dated April 12, 2017, which contained an unmodified opinion on the University's financial statements and a modified opinion on the component unit's financial statements. Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the basic financial The accompanying Schedule of Expenditures of Federal Awards is statements as a whole. presented for purposes of additional analysis as required by the Uniform Guidance and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the Schedule of Expenditures of Federal Awards is fairly stated in all material respects in relation to the basic financial statements as a whole.

April 12, 2017

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Summary Schedule of Expenditures of Federal Awards, by Grantor Year Ended September 30, 2016

Federal Grantor Agency	-	Expenditures
U.S. Department of Agriculture U.S. Department of Commerce U.S. Department of Defense U.S. Department of the Interior U.S. Department of Justice National Archives and Records Administration National Science Foundation Small Business Administration National Aeronautics and Space Administration U.S. Department of Education U.S. Department of Health and Human Services	\$	4,011,895 830,723 858,112 1,212,238 78,009 29,589 1,410,686 648,014 17,167 16,454,598 3,292,062
Grand Total	\$_	28,843,093
Reconciliation to the basic financial statements:	_	20 464 022
Operating revenues - Federal grants and contracts Indirect cost allocation in operating expenses Program income in operating expenses	\$ -	30,461,032 (1,217,675) (400,264)
	\$_	28,843,093

See accompanying notes to Schedule of Expenditures of Federal Awards.

Federal CFDA #	Federal Grantor/Program Title	Pass-through ID Number	Expenditures	Amount Pass-through	Research and Development Cluster
	Direct from U.S. Department of Agriculture:				
10.025 10.170 10.202 10.203 10.215	Plant and Animal Disease, Pest Control, and Animal Care Specialty Crop Block Grant Program - Farm Bill Cooperative Forestry Research Payments to Agricultural Experiment Stations Under the Hatch Act Sustainable Agriculture Research and Education	\$	265,201 1,957 79,459 1,291,026	\$	\$ 265,201 1,957 79,459 1,291,026
10.308 10.310 10.322	Resident Instruction Grants for Insular Area Activities Agriculture and Food Research Initiative (AFRI) Distance Education Grants for Institutions of Higher Education in		171,219 10,718		171,219 10,718
10.329 10.500 10.652 10.675 10.678 10.680 10.868	Insular Areas Crop Protection and Pest Management Competitive Grants Program Cooperative Extension Service Forestry Research Urban and Community Forestry Program Forest Stewardship Program Forest Health Protection		160,515 18,207 1,148,424 58,752 71,929 60,952 68,858 12,080		160,515 - - 58,752 71,929 60,952 26,684 12,080
10.000	Subtotal Direct Programs	•	3,419,297	-	2,210,492
10.170	Pass-through from Government of Guam Department of Agriculture: Specialty Crop Block Grant Program - Farm Bill	none identified	177,354		177,354
10.561	Pass-through from Government of Guam Department of Public Health and Social Services: State Administrative Matching Grants for the Supplemental Nutrition Assistance Program	14-1700-009	70,543		-
10.215	Pass-through from Utah State University: Sustainable Agriculture Research and Education	07-298-3455	39,405		18,117
10.304	Pass-through from University of California Davis: Homeland Security-Agricultural	201120630-GUAM4	13,486		13,486
10.308	Pass-through from University of Puerto Rico: Resident Instruction Grants for Insular Area Activities	none identified	27,213		27,213
10.308 10.322	Pass-through from University of the Virgin Islands: Resident Instruction Grants for Insular Area Activities Distance Education Grants for Institutions of Higher Education in Insular Areas	2013-70004	7,668		7,668 -
10.310	Pass-through from University of Hawaii: Agriculture and Food Research Initiative (AFRI)	MA110013	199,690		-
10.500	Pass-through from University of Wyoming: Cooperative Extension Service	108815 G003428	29,951		-
10.500	Pass-through from Northern Marianas College: Cooperative Extension Service	AR0015-54005-S-CS53	0 4,056		-
10.500	Pass-through from Kansas State University: Cooperative Extension Service	S15076	23,232		<u> </u>
	Subtotal Pass-Through Programs		592,598	-	243,838
	U.S. Department of Agriculture Total	\$	4,011,895	\$	\$ 2,454,330

Federal CFDA #	Federal Grantor/Program Title		E:	xpenditures		Amount Pass-through		Research and Development Cluster
	Direct from U.S. Department of Commerce:							
11.307 11.417 11.426	Economic Adjustment Assistance Sea Grant Support Financial Assistance for National Centers for Coastal Ocean		\$	15,784 182,340	\$		\$	- 182,340
11.427	Science			45,341 5,779				45,341 5,779
11.427	Fisheries Development and Utilization Research and Development National Oceanic and Atmospheric Administration (NOAA)			,				,
11.452	Cooperative Institutes Unallied Industry Projects			18,313 34,430				18,313
11.463 11.469	Habitat Conservation Congressionally Identified Awards and Projects			4,113 1,641				4,113 -
11.482	Coral Reef Conservation Program			314,895				300,988
	Subtotal Direct Programs			622,636		-		556,874
11.427	Pass-through from Marine Applied Research Center, LLC. Fisheries Development and Utilization Research and Development	PO #1601		5,502				5,502
11.012	Pass-through from the Research Corporation of the University of Hawaii: Integrated Ocean Observing System	Z10129876		3,202				3,202
11.482	Pass-through from Government of Guam Bureau of Statistics and Planning: Coral Reef Conservation Program	C150601450		72,894				72,894
11.463	Pass-through The Nature Conservancy: Habitat Conservation	UOGM022515		48,056				48,056
11.482	Pass-through The Micronesia Conservation Trust: Coral Reef Conservation Program	MCT/NOAAAC2/Y2/2	2015/01	1 42,563				42,563
11.482	Pass-through from Government of Guam Visitors Bureau: Coral Reef Conservation Program	NA13NOS4820012		35,870	_		_	35,870
	Subtotal Pass-Through Programs			208,087		-	_	208,087
	U.S. Department of Commerce Total		\$	830,723	\$	-	\$_	764,961
	Direct from the U.S. Department of Defense:							
12.00 12.300 12.607	Procurement Technical Assistance For Business Firms Basic and Applied Scientific Research Community Economic Adjustment Assistance for Establishment, Expansion, Realignment, or Closure of a Military		\$	284,788 553,178	\$		\$	- 553,178
	Installation			20,146				
	U.S. Department of Defense Total		\$	858,112	\$	-	\$	553,178

Federal CFDA #	Federal Grantor/Program Title			Expenditures	Amount Pass-through	search and evelopment Cluster
	Direct from U.S. Department of the Interior:					
15.650 15.657	Research Grants (Generic) Endangered Species Conservation Recovery Implementation Funds			1,200 109,995		1,200 109,995
15.805 15.808 15.875 15.945	Assistance to State Water Resources Research Institutes U.S. Geological Survey_ Research and Data Collection Economic, Social, and Political Development of the Territories Cooperative Research and Training Programs Resources of the National Park System			271,279 50,116 378,047		271,279 50,116 - 69,967
	Subtotal Direct Programs			880,604		502,557
15.820	Pass-through from the Research Corporation of the University of Hawaii: National Climate Change and Wildlife Science Center Pass-through from Government of Guam Department of Agriculture:	Various W14-1600-004		331,615		331,615
15.634	State Wildlife Grants Subtotal Pass-Through Programs		_	19 331,634		 331,634
	U.S. Department of the Interior Total		\$	1,212,238	\$	\$ 834,191
	Direct from the U.S. Department of Justice:					
16.525	Grants to Reduce Domestic Violence, Dating Violence, Sexual Assault, and Stalking on Campus		\$	78,009	\$	\$
	U.S. Department of Justice Total		\$	78,009	\$ <u>-</u>	\$ -
	Direct from National Archives and Records Administration:					
89.003	National Historical Publications and Records Grants		\$	29,589	\$	\$ -
	National Archives and Records Administration Total		\$	29,589	\$ <u> </u>	\$ -

Federal CFDA #	Federal Grantor/Program Title		_	Expenditures	-	Amount Pass-through	_	Research and Development Cluster
	Direct from National Aeronautics and Space Administration:							
43.008	Education		\$	17,167	\$		\$	17,167
	National Archives and Records Administration Total		\$	17,167	\$ =	-	\$	17,167
	Direct from National Science Foundation:							
47.050 47.074 47.080 47.083	Geosciences Biological Sciences Office of Cyberinfrastructure Office of Integrative Activities Subtotal Direct Programs		\$ 	31,004 4,770 12,362 1,306,030 1,354,166	\$ _		\$ 	31,004 4,770 12,362 1,306,030 1,354,166
47.074	Pass-through from University of New Hampshire: Biological Sciences Pass-through from University of Hawaii:	none identified		11,521				11,521
47.076	Education and Human Resources	HI 120009		44,999	_			44,999
	Subtotal Pass-Through Programs			56,520	_		_	56,520
	National Science Foundation Total		\$	1,410,686	\$		\$	1,410,686
	Direct from Small Business Administration:							
59.037	Small Business Development Centers		\$	648,014	\$	66,000	\$	
	Small Business Administration Total		\$	648,014	\$	66,000	\$	-

Federal CFDA #	Federal Grantor/Program Title	-	Expenditures	_	Amount Pass-through		Research and Development Cluster
	Direct from U.S. Department of Education:						
84.032	Federal Supplemental Educational Opportunity Grants						
84.007 84.033 84.063 84.268 84.379	Student Financial Aid Cluster: Federal Supplemental Educational Opportunity Grants Federal Work-Study Program Federal Pell Grant Program Federal Direct Student Loans Teacher Education Assistance for College and Higher Education Grants Student Financial Aid Cluster Subtotal	\$	84,000 395,668 7,802,246 6,645,325 78,117 15,005,356	\$ -		\$	- - - -
84.042 84.044 84.047	TRIO Cluster: TRIO Student Support Services TRIO Talent Search TRIO Upward Bound TRIO Cluster Subtotal	-	283,107 336,025 414,550 1,033,682	-			- - -
84.031 84.032 84.224 84.325	Higher Education-Institutional Aid Federal Family Education Loans Assistive Technology Special Education - Personnel Development to Improve Services and Results for Children with Disabilities Special Education_Technical Assistance and Dissemination to Improve Services and Results for Children with Disabilities		190,595 155,680 65,939 3,346				- - - -
	Subtotal Direct Programs	·-	415,560	-	-	_	-
	U.S. Department of Education Total	\$ <u>-</u>	16,454,598	\$	-	\$	-

Federal CFDA #	Federal Grantor/Program Title		Expenditures		Amount Pass-through		Research and Development Cluster
	Direct from U.S. Department of Health and Human Services:						
93.107	Area Health Education Centers Point of Service Maintenance and		+ 1.006				
93.110	Enhancement Awards Maternal and Child Health Federal Consolidated Programs		\$ 1,896 47,297	\$		\$	
93.243	Comprehensive Community Mental Health Services for Children with		47,237				_
33.243	Serious Emotional Disturbances		27,063				_
93.251	Universal Newborn Hearing Screening		281,144				-
93.283	Centers for Disease Control and Prevention-Investigations and		,				
	Technical Assistance		122,121				-
93.307	Minority Health and Health Disparities Research		23,254				23,254
93.314	Early Hearing Detection and Intervention Information System						
	(EHDI-IS) Surveillance Program		9,020				-
93.397	Cancer Centers Support Grants		12,451				12,451
93.424	NON-ACA/PPHFBuilding Capacity of the Public Health System to						
02.464	Improve Population Health through National X		5,750				-
93.464	ACL Assistive Technology		109,294				-
93.505	Affordable Care Act (ACA) Maternal, Infant, and Early Childhood Home Visiting Program		61,206				
93.587	Promote the Survival and Continuing Vitality of Native		01,200				=
33.307	American Languages		174,976				_
93.632	University Centers for Excellence in Developmental Disabilities		17 1,570				
33.032	Education, Research, and Service		546,112				-
93.824	Area Health Education Centers Infrastructure Development Awards		483,539		308,265		-
	Subtotal Direct Programs		1,905,123	_	308,265	_	35,705
	Subtotal Direct Flograms		1,503,123		300,203		33,703
	Pass-through from Government of Guam Department of Public Health						
	and Social Services:	various					
93.043	Special Programs for the Aging-Title III, Part D-Disease Prevention						
00.050	and Health Promotion Services		27,402				-
93.052 93.104	National Family Caregiver Support, Title III, Part E Comprehensive Community Mental Health Services for Children with						-
93.104	Serious Emotional Disturbances		250,821				
93.243	Substance Abuse and Mental Health Services-Projects of		84,311				
33.213	Regional and National Significance		01,511				_
93.505	Affordable Care Act (ACA) Maternal, Infant, and Early Childhood						
	Home Visiting Program		67,209				-
93.310	Pass-through from Pennysylvania State University:	various	107.002				107.002
93.310	Trans-NIH Research Support		107,083				107,083
	Pass-through from University of Hawaii:	2U54CA143728-06A1	1				
93.397	Maternal and Child Health Federal Consolidated Programs		765,722				765,722
93.283	Pass-through from the Research Corps of the University of Hawaii:	NU58DP003906					
93.283	Centers for Disease Control and Prevention-Investigations and Technical Assistance		84,391				84,391
	Technical Assistance		04,391				04,391
	Subtotal Pass-Through Programs		1,386,939		-		957,196
						-	,
	U.S. Department of Health and Human Services Total		\$3,292,062	\$	308,265	\$	992,901
			-			_	
	Grand Total		\$ 28,843,093	= \$ =	374,265	\$_	7,027,414

Notes to Schedule of Expenditures of Federal Awards Year Ended September 30, 2016

(1) Scope of Audit

The University of Guam (the University) is a component unit of the Government of Guam created by Public Law 13-194, "The Higher Education Act," which became effective on November 3, 1976, as an autonomous agency of the Government of Guam. Only the financial statements of the University are included within the scope of the Uniform Guidance audit (the "Single Audit").

Programs Subject to Single Audit

The Schedule of Expenditures of Federal Awards presents each Federal program related to the following agencies:

- U.S. Department of Agriculture
- U.S. Department of Commerce
- U.S. Department of Defense
- U.S. Department of the Interior
- U.S. Department of Justice
- National Archives and Records Administration
- National Science Foundation
- Small Business Administration
- National Aeronautics and Space Administration
- U.S. Department of Education
- U.S. Department of Health and Human Services

(2) Summary of Significant Accounting Policies

Basis of Accounting

The accompanying Schedule of Expenditures of Federal Awards includes the federal grant activity of the University and is presented on the accrual basis of accounting, consistent with the manner in which the University maintains its accounting records. The information in this schedule is presented in accordance with the requirements of the Uniform Guidance. All expenses and capital outlays are reported as expenditures.

The University recognizes contributions from the federal government when qualifying expenditures are incurred, and expenditures are recognized on the accrual basis of accounting.

Schedule of Findings and Questioned Costs Year Ended September 30, 2016

Section I - Summary of Auditors' Results

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1. Type of auditors' report issued: Modified

Internal control over financial reporting:

2. Material weakness(es) identified?

3. Significant deficiency(ies) identified? None reported

4. Noncompliance material to financial statements noted? No

Federal Awards

Internal control over major federal programs:

5. Material weakness(es) identified?6. Significant deficiency(ies) identified?Yes

- 7. Type of auditors' report issued on compliance for major federal programs: Unmodified
- 8. Any audit findings disclosed that are required to be reported in accordance with Section 200.516(a) of the Uniform Guidance? No
- 9. Identification of major federal programs:

CFDA Numbers

Research and Development Cluster

59.037

Research Business Development Centers
TRIO Cluster

10. Dollar threshold used to distinguish between type A and type B

programs: \$ 865,293

11. Auditee qualified as low-risk auditee?

Section II - Financial Statement Findings

No matters were reported.

Section III - Federal Award Findings and Questioned Costs

Finding <u>Number</u>	<u>CFDA</u> <u>Number</u>	<u>Finding</u>	Questioned Cost
2016-001	59.037	Special Tests and Provisions	\$ -

Schedule of Findings and Questioned Costs Year Ended September 30, 2016

Finding No.: 2016-001

Federal Agency: U.S. Small Business Administration

CFDA Program: CFDA 59.037 – Small Business Development Centers

Area: Special Tests and Provisions

Questioned Costs: \$ -

<u>Criteria</u>: As part of the special terms and conditions for award year 2016, the following grantagreed recipient responsibilities state: "the negotiated goals set for this award are 151 SBDC long term clients receiving 5 hours or more of counseling within one year, including preparation and contract time. Additional negotiated goals are 45 new businesses created and \$2,515,000 capital infusion (to include SBA loans, non-SBA loans and equity investment).

Condition: A summary of target goals compared to actual performance is summarized below.

Requirement:	Amount Required	_	Amount as of 09/30/2016	Deficiency over/ (under)
1) 151 SBDC Long -term clients	151		128	(23)
Receiving 5 hours or more of counseling within one year.	755		1,935	1,180
2) 45 new businesses created	45		20	(25)
3) \$2,515,000 capital infusion			1,317,028	
		Equity Investment	742,831	
	\$ <u>2,515,000</u>	Total \$	2,059,859	\$ (<u>455,141</u>)

<u>Cause</u>: The cause of the above is due to a restructuring of the directorship in the CNMI and Palau network service sites and a new advisor on Guam.

<u>Effect</u>: The effect of the above condition is potential noncompliance with award special terms and conditions.

<u>Recommendation</u>: We recommend that the University continue to strengthen procedures to ensure that agreed upon goals are met.

Schedule of Findings and Questioned Costs Year Ended September 30, 2016

Finding No.: 2016-001, Continued

Federal Agency: U.S. Small Business Administration

CFDA Program: CFDA 59.037 – Small Business Development Centers

Area: Special Tests and Provisions

Questioned Costs: \$ -

Auditee Response and Corrective Action Plan:

We concur with your finding. However, note that the goals were not met due to half our advising staff leaving their position (three for higher paying jobs, one to continue their education and one passing away) after the goals were set which wa not something that could be anticipated at the grant submittal August of 2015. The SBA also has had a policy of not allowing modifications to milestones during the grant period through a pre-approved amendments so this was not an option.

For the 2017 calendar year, we will do everything possible to ensure to meet the goals set by trying to expedite the new staff training and then in CY 2018 negotiate the goals down when we are able to based on talks with our SBA Grant Manager, Erika Fischer. In our twenty-two year history we have almost always met or well exceeded our goals and will be once again after the new staff are all trained and goals are lowered somewhere between the number needed based on our population size and the high goals that have been established over the years. New staff training usually takes one year to get them up to speed with the training needed to be generating their required economic impact so several of the new staff started late last year and one starts on March 1, 2017 so all centers should be functioning at normal operations sometime during this calendar year.

UNIVERSITY OF GUAM

(A Component Unit of the Government of Guam)
Schedule of Prior Year Findings and Questioned Costs
Year Ended September 30, 2016

There were no unresolved audit findings and questioned costs from the prior year audits of the University.