

AMENDMENT 3

**Invitation For Bids (IFB)
UOG IFB No. B26-19**

Date Issued: July 15, 2026

UOG JUNIPER NETWORK EQUIPMENT OR APPROVED EQUAL AND WIRELESS ACCESS POINTS

This is to notify all prospective offerors of the following amendment set forth below:

- 1. Question and Answer Sheet 1 set forth as attached.**

All other terms and conditions remain the same.



Damian Guerrero
Procurement Manager

Please acknowledge receipt and return by email to uog.bids@triton.uog.edu:

Name of company: _____

Print Name/Signature/Date

QUESTION & ANSWER SHEET NO.1

In response to the written "Questions" and/or 'Request for Clarifications' UOG received as of June 29, 2026 @ 3:28 pm from vendor: Data Management Resources, LLC

1. Relative to Exhibit Bon Page 43 of 45, please clarify the quantities for each Item, as the form appears blank.

UOG: See revised Exhibit B set forth as attached. Please note the UPS item has been transferred to the Options table.

2. For Items A-C, please clarify whether you require TAA SKUs? Or is non-TAA acceptable?

UOG: NON -TAA SKUs acceptable

3. Relative to Items A, B1, B2, C1, C2, the requirement calls for "JTAC CareCore Support." There are better support options available for Guam, as Juniper maintains an on-island part depot. If you require Next Day Support, warranty replacement parts are next day ship from on-island to deployed site. If only CareCore is required, this is "best-effort" support only, with parts shipping from the U.S. East Coast. Additionally, CareCore requires the claimant to ship the defective parts back to the US before a replacement part is sent. We recommend Next Day Support, as the response times for CareCore are substantially longer and carry no guarantee of timeliness. Kindly clarify whether the support should remain CareCore or be changed to Next Day.

UOG: Support is updated to require Next day replacement via Guam depot

4. Relative to Item A, IFB specifies features "EVPN-VXLAN," "OSPF," and "BGP." These features require a Flex Premium license, which is an additional cost. Please clarify whether you're requiring the feature to be activated on delivery as part of the bid deliverables, or only the capability to support the feature in the future (not included in bid price).

UOG: Only the capability to support the feature in the future

- a. If requiring these features to be activated on delivery, please clarify whether the Flex license should be perpetual or subscription? If subscription-based, kindly clarify the term (1, 3, 5YR).

5. Relative to Items A, B1, and B2, IFB requires MACsec. The MACsec feature is an additional add-on, which will substantially increase the cost. Please clarify whether you're requiring the feature to be activated on delivery as part of the bid deliverables, or only the capability to support the feature in the future (not included in bid price).

UOG: Only the capability to support the feature in the future

6. Relative to Item D.1, IFB specifies "10G SFP+ Transceivers -Single-Mode fiber (SMF). There are different compatible SKUs depending on the distance of the run you need to support. Can you please clarify the distance of the run required in meters/kilometers? See <https://apps.juniper.net/hct> for complete list of compatible optics.

UOG: 10km or less – single-mode fiber at a minimum of 10G

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7. Relative to Item D.2, IFB requires stacking cables for switches. Juniper Virtual Chassis can use DACs or fiber/copper optics rather than dedicated stacking cables, and these options are available in various speeds and lengths. Please clarify the required cable types and quantities. For example:
- EX4400-24X supports 100G and 40G
 - EX4100 series supports 10/25GbE
 - EX4000 series supports 1/10GbE.

For a complete list of compatible DACs and optics. See <https://lapps.juniper.net/hct>

UOG: UOG requires 1 meter DAC cables that are compatible with the proposed switches. EX4400X – 1m DAC 100GbE(QSFP28), EX4100 – 1m DAC 25GbE (SFP28), EX4000 – 1m DAC 10GbE (SFP+ DAC)

8. Please clarify whether this is an all-or-none bid?

UOG: All or none

9. Please clarify whether this is an Indefinite Quantity Bid (IOB)? Or one-time purchase?

UOG: One-Time purchase

10. Relative to Item E, IFB specifies "AP45-WW". Please note this model requires PoE ++for full functionality (all antennas functioning at full capacity). The antennas may operate at lower power if only supplied with PoE+. If you are planning to run these from the EX switches requested in the bid, the EX "P" models requested in Items A-Care only PoE+. If you want the full functionality of the AP, you need the "MP" versions of the switches to supply power to them. Please clarify.

UOG: UOG requests for the "MP" versions for the EX4100 and the EX4000 Models. No changes for the EX4400 model

- Please refer to this for trade-offs: [PoE Requirements for Juniper APs | Mist | Juniper Networks](#)
 - Alternatively, because any version of the EX4100 can be stacked with each other, it may be more economical to purchase MP models to supply the APs, and then purchase the non-PoE "T" models if no PoE is required for other use cases. The same goes for EX4000 series. The only exception is you cannot mix a 4100 and a 4000 series in the same stacked Virtual Chassis.
11. Relative to Item E, IFB specifies "SUB-MAN3Y." This SKU is only for wireless assurance (MIST access only). It does not come with Marvis Virtual Network Assistant (VNA). We recommend including VNA in the requirements to get the most out of the software. The SKU for both Wireless Assurance (MIST) 3YR + Marvis Assistant 3YR is SUB-2S-3Y. Please clarify, does UOG need both Wireless Assurance (MIST) 3YR + Marvis Assistant 3YR?

UOG: UOG Needs both Wireless Assurance (MIST) 3YR + Marvis Assistant 3YR

12. Relative to Responsibility Requirements on Page 35 of 45, IFB indicates the University reserves the right to evaluate "Delivery schedule." Please clarify what is the required delivery timeline. Please note, the industry is experiencing extensive delays due to the supply chain disruptions caused by SSD/NAND, and chip shortages. Currently, Juniper is reporting a 16-week lead time for some of the items required in this IFB. However, this may change in the coming months; it may be longer or shorter. The situation changes week by week so there's no way to predict until an order is placed. Therefore, we kindly request consideration and flexibility regarding delivery schedules as long as we can show documented best efforts to mitigate the delays.

UOG: UOG will accept consideration and flexibility regarding delivery schedules as long as vendors can show "official" documented best efforts to mitigate the delays.

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13. For Table 2.0 options on Page 45 of 45, please clarify:

- a. Is "Additional AP" referring to additional quantity of Item E?

UOG: YES

- b. For "Additional Switch," there are four different models of switches listed in the IFB. Which bid item does this option refer to? If referring to all four models, can you please modify the table to allow for differing prices between the models?

UOG: Vendor can list all the models and price accordingly

- c. "Additional Transceiver," as mentioned above there are different SKUs depending on the length and speed. Can you please modify the table to allow for differing prices between the specific SKUs requested?

UOG: Vendor can list all the different SKUs and the price accordingly.

- d. "Additional Cloud Licensing": If referring to MIST AI licensing, these are per-switch and the price depends on which switch you are licensing. Please clarify what is meant by additional cloud licensing, as each switch line item is already required to come with 3YR entitlement.

UOG: This is in reference to any additional equipment being purchased that would require cloud licensing.

- e. "Extended Support Pricing." Please clarify the meaning of extended support. Support is licensed per-switch or per-endpoint. Pricing differs between models. If this is referring to upgraded support, (e.g. Care Core to Next Day), then pricing for this cannot be determined in advance, as such upgrade is prorated. Please clarify.

UOG: Vendors should price as they are able to. If they are not, vendors can simply reply with NO Quote or leave blank

- f. "Installation/Configuration." Please clarify the complete scope of work so we can price out accordingly.

UOG: Configuration of purchased equipment and solution - switches, APs, NAC, MIST, MARVIS

14. We respectfully request the deadline for submission be extended to two weeks from the date of UOG's distribution of responses to bidder questions to allow for adequate time to prepare a bid response.

UOG: Please refer to Amendment 2.